AISHA RAHMAN

Advocate, Commercial and Corporate Law

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PROFILE

Advocate with 7 years of practice in commercial contracts, corporate advisory and dispute resolution. Enrolled with a State Bar Council and practising before the Bombay High Court and arbitral tribunals. Drafted and negotiated more than 300 agreements and secured favourable settlements in 22 commercial disputes. Looking for an associate partner or senior counsel role in a corporate law firm.

EXPERIENCE

Senior Associate, Kestrel and Mehta Associates — Jun 2021 – Present
Mumbai, India

- Draft and negotiate supply, distribution, services and joint venture agreements for mid-size and listed clients, over 300 in total.
- Appear before the Bombay High Court and arbitral tribunals in commercial suits, injunction applications and recovery matters.
- Secured favourable settlements in 22 commercial disputes, saving clients an estimated 40% of the claim value on average.
- Advise 12 corporate clients on compliance under the Companies Act, FEMA and labour laws.
- Supervise 3 junior associates and 2 paralegals and review all research notes and pleadings before filing.
- Maintain a docket of 35 active matters with a case tracker for hearing dates and filing deadlines.
- Present quarterly training on contract risk to client business teams, which reduced escalations to legal.

Associate, Northwind Legal LLP — Jul 2019 – May 2021
Mumbai, India

- Prepared legal opinions, due diligence reports and share purchase agreements for 8 acquisitions.
- Reduced contract turnaround from 5 days to 3 by building a clause library and standard playbook.
- Handled arbitration filings, document review and witness preparation in 6 matters.
- Researched case law on limitation, injunctions and contractual liability for senior partners.
- Won the firm's internal award for best associate presentation on arbitration clauses.

Legal Intern, Sahyadri Chambers — May 2018 – Jul 2018
Pune, India

- Assisted with drafting plaints, written statements and affidavits in civil matters.
- Attended hearings at the District Court and maintained case diaries.

EDUCATION

LL.M., Corporate and Commercial Law, National Law School of India University — 2018 – 2019
Bengaluru, India | First class

B.A. LL.B. (Hons), Symbiosis Law School — 2013 – 2018
Pune, India | 7.8 CGPA

BAR ENROLMENT AND TRAINING

Enrolled Advocate, Bar Council of Maharashtra and Goa, Bar Council of Maharashtra and Goa — Sep 2018

Certificate Course in Arbitration and Mediation, Indian Institute of Arbitration and Mediation — Mar 2022

SKILLS

Contract drafting · Negotiation · Commercial litigation · Arbitration · Due diligence · Legal research · Companies Act compliance · FEMA advisory · Client counselling · Case management software

PUBLICATIONS

Enforceability of liquidated damages clauses in supply contracts, Bombay Bar Review — Feb 2023

LANGUAGES

English — Fluent
Hindi — Fluent
Urdu — Native